

 TMA NATIONAL CONFERENCE 2010

**TURNING  
ON A DIME**  
The Art and Science  
of Turnaround



**7th Annual TMA Australia National Conference**  
Turning on a Dime – The Art and Science of Turnaround  
2nd – 3rd September 2010  
Four Seasons Hotel Sydney

# CONFERENCE PROGRAMME



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# 7th Annual TMA Australia National Conference

## Turning on a Dime – The Art and Science of Turnaround

### 2nd – 3rd September 2010

## CONFERENCE PROGRAMME

### Wednesday, 1st September, 2010

Venue: Grand Ballroom 1, Lobby Level - Four Seasons Hotel Sydney

From 6.00pm	<b>Registration</b> – Level 3 Foyer
6.30pm – 8.30pm	<b>Welcome Cocktail Reception</b> Venue: Level 3 Lounge – Four Seasons Hotel Sydney
Evening/Dinner	<b>At Leisure</b>

### Thursday, 2nd September, 2010

Venue: Grand Ballroom 1, Lobby Level - Four Seasons Hotel Sydney

8.00am - 8.45am	<b>Registration</b> – Ballroom Foyer – Lobby Level
8.45am - 9.00am	<b>Conference Opens – TMA Welcome &amp; President's Address</b> Adrian Loader – President, TMA Australia
9.00am - 9.45am	<b>Case Study - "Marche ou Crève" (March or Die).. Elders the last 2 years</b> Malcolm Jackman – CEO & MD, Elders Limited
9.45am - 10.30am	<b>Eye of the beholder: Different perspectives on property loan sales</b> Simon Beitz – Strategy Advisor, Suncorp David McCarthy – Partner, Deloitte George Wang – Director, Strategic Investment Group, Deutsche Bank
10.30am - 11.00am	<b>Morning Tea</b> – Ballroom Foyer – Lobby Level
11.00am - 11.45am	<b>Panel Session – On the debtor side: Herding cats</b> Chaired by James Marshall – Partner, Blake Dawson Michael Dwyer – Commissioner, ASIC Damien Hodgkinson – Partner, Restructuring Services, KPMG Matthew Wilde – Head of Corporate Advisory & Restructuring, PwC
	Session Sponsor: <b>Blake Dawson</b>
11.45am - 12.30pm	<b>The shape of the recovery: V or W? – An economist's view of the future</b> Rob Brooker - Head of Australian Economics & Commodities, NAB
12.30pm – 1.30pm	<b>Lunch</b> – Ballroom Foyer – Lobby Level
1.30pm – 2.00pm	<b>SME Case Study – "Many great actions are committed in small struggles." Victor Hugo</b> Chaired by David McCarthy – Partner, Deloitte Barry Jones - SME owner Ian Farquhar – Senior Manager, NAB
2.00pm – 2.30pm	<b>SME Case Study - Staying ahead of the spiral - The Hospitality Industry</b> Geoff Lord – COO, Twin Towns Services Club



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**CONFERENCE PROGRAMME cont.**

**Thursday, 2<sup>nd</sup> September, 2010**

*Venue: Grand Ballroom, Lobby Level – Four Seasons Hotel Sydney*


**Day 1 continued**

**2.30pm - 3.15pm**      **Great Debate – “Insolvency firms can’t restructure a business to reposition it for growth”**  
Adjudicated by John Nestel – TMA NSW State Chairman  
Insolvency Practitioners  
Said Jahani - Director, Recovery & Reorganisation, Grant Thornton  
Morgan Kelly – Partner, Ferrier Hodgson  
David Merryweather – Partner, KordaMentha

Private Equity & Restructuring  
Chester Moynihan – MD, Allegro Private Equity  
Gary Tescher – Partner, Promentor  
Arlene Tansey – Senior Advisor, Pierce & Pierce Group

**3.15pm – 3.45pm**      **Afternoon Tea – Ballroom Foyer – Lobby Level**

**3.45pm - 4.35pm**      **Panel Session – Banks’ approach to debt restructuring and turnaround**  
Chaired by John Nestel – Partner, Freehills  
Rick Drury - GM Strategic Business Services, NAB  
Gwyn Morgan - Executive Director & Head of Asset Structuring, Westpac  
Stephen Pollock – Director, Client Relationships, BOS International  
David McWilliam – Director, CVC Asia  
Tim Stewart - Executive Director of Leverage Finance, RBS

Session Sponsor: 

**4.35pm - 5.20pm**      **Turnarounds through the eyes of the workers – A Union perspective**  
Steve Dargavel – Victorian Secretary, Australian Manufacturing Workers’ Union (AMWU)

**5.20pm - 5.30pm**      **Closing Remarks - End of Day 1**  
David Andrews – Chairman, TMA Conference Committee

**7.00pm - 7.30pm**      **Pre-Dinner Drinks**  
*Venue: Ballroom Foyer, Lobby Level – Four Seasons Hotel Sydney*

**7.30pm – 10.30pm**      **The Annual TMA Turnaround Awards Dinner**  
*Venue: Grand Ballroom, Lobby Level – Four Seasons Hotel Sydney*  
*MC – Paul Martell*  
*Guest Speaker*



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**CONFERENCE PROGRAMME cont.**

**Friday, 3rd September, 2010**

*Venue: Grand Ballroom, Lobby Level – Four Seasons Hotel Sydney*

8.30am - 9.00am **Registration** – Ballroom Foyer – Lobby Level


9.00am - 9.05am **Conference Day 2 Opens – TMA Welcome**  
 Ian Johnson – Chairman, TMA Australia

9.05am - 9.50am **“The Director’s Cut” – A perspective on the changing role of Boards in Australia 2007-2010**  
 John Meacock – Managing Partner, NSW, Deloitte

9.50am – 10.20am **Morning Tea** – Ballroom Foyer – Lobby Level

10.20am – 10.55am **Offshore capital in Australian distressed debt situations: The good, the bad, and the ugly**  
 Luc Mongeon – Editor, Asia Pacific, Debtwire

10.55am - 11.55am **Panel Discussion – Distressed Investment: who, why and when?**  
 Chaired by Nick Dunstone – Partner, Henry Davis York  
 Edward Cairns – Head of Restructuring, Clearwater Capital Partners  
 Paul DeVierno – Principal, Bollard Strategic Advisers  
 Merrick Howes – MD & Co-Founder, Shearwater Capital

Session Sponsor:  **HENRY DAVIS YORK**  
LAWYERS

11.55am - 12.00pm **Closing Remarks - Conference Closes**  
 John Nestel – TMA NSW State Chairman



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